

RYKER PHOENIX

STRATEGY · AI SYSTEMS · ENGINEERING

Ted Kinney, Founder & Principal. Twenty years taking command of programs that had to work, from the nuclear plant floor to eight-figure program executive, and now building production AI systems for the businesses he advises.

CORE OFFERS

Program Rescue / Fractional COO. Late, over-budget or leaderless programs: an honest diagnostic in 30 days, a reset plan, and a leader who owns the date.

AI Implementation & Governance. Where AI pays, which vendors are real, contracts with enforceable outcomes, and guardrails: spend limits, approval gates, audit trails.

AI Systems Build. Personal assistant agents, agent teams, live dashboards and connectors (QuickBooks, Google Analytics, email, calendar) in one place.

PAST PERFORMANCE

- \$93M recovery of a fire-destroyed industrial vessel; 180-person engineering organization, 18 months
- Turnaround of a national deep-ocean operations program: budget cut 50%, \$26M+ new funding originated
- \$65M industrial overhaul owned end to end in 13 months
- 6,000-person workforce across 11 trades, 4 unions, 3 drydocks on one schedule
- Vessel charters negotiated up to 60% below market on three continents
- Helping lead defense AI modernization; AI supplier governance at a multi-trillion-dollar technology company

CAPABILITIES

- Strategy & operating-model transformation
- Deals, contracts & principal-level negotiation
- High-stakes & remote logistics
- Vendor evaluation & source selection
- Cleared program leadership
- Board-ready reporting & operating rhythm

CREDENTIALS

B.S.E.E., U.S. Naval Academy · M.S.E.E., Naval Postgraduate School · MBA, Arizona State University · Active TS/SCI clearance